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and Arik Silva

UNITED STATES DISTRICT COURT  
CENTRAL DISTRICT OF CALIFORNIA  
WESTERN DIVISION – LOS ANGELES

ALEXANDER BROWN and ARIK  
SILVA, individually and on behalf of  
all others similarly situated,

Plaintiffs,

v.

ABERCROMBIE & FITCH CO.,  
ABERCROMBIE & FITCH STORES,  
INC., and DOES 1-50, inclusive,

Defendants.

Case No.: 2:14-cv-01242-JGB-VBK

**DECLARATION OF NAMED PLAINTIFF  
ALEXANDER BROWN IN SUPPORT OF  
PLAINTIFFS' MOTION FOR CLASS  
CERTIFICATION**

**Date: February 9, 2015**

**Time: 9:00 AM**

**Courtroom: 1**

**Honorable Jesus G. Bernal**

1                                   **DECLARATION OF ALEXANDER BROWN**  
2                                   **IN SUPPORT OF PLAINTIFFS' MOTION FOR CLASS CERTIFICATION**

3           I, Alexander Brown, declare:

4           1.     I am over eighteen years of age. The information contained in this declaration is  
5 based on my personal knowledge. If called as a witness, I could and would competently testify  
6 to the following matters.

7           2.     I am one of the named Plaintiffs in this action and am providing this  
8 supplemental declaration in support of Plaintiffs' Motion for Class Certification.

9           3.     I had my deposition taken on November 10, 2014, in this action. I received a  
10 copy of the transcript for my deposition, dated November 10, 2014, from my attorney's office,  
11 Aiman-Smith & Marcy. True and correct copies of the deposition testimony excerpts  
12 referenced herein are attached hereto as Exhibit A.

13          4.     I understand my responsibilities as a named plaintiff in this class action case and  
14 the importance of standing up for all the workers who were affected by the same employment  
15 practices.

16          5.     When I agreed to be a class representative in this case, I understood that I was  
17 going to be named in a lawsuit against Abercrombie & Fitch Co. and Abercrombie & Fitch  
18 Stores, Inc. ("Abercrombie") and that the case was about Abercrombie not providing adequate  
19 rest breaks, compelling employees (including me) to purchase clothing as a condition of  
20 working there, and for other violations of California law.

21          6.     When I agreed to be a class representative in this case, I also understood that the  
22 case was trying to get money for other workers who worked for Abercrombie and that my  
23 claims against Abercrombie were similar to the claims of the other workers.

24          7.     When I agreed to be a class representative in this case, my attorneys provided me  
25 with a document called "Duties of a Named Representative." I read the form and I understood  
26 that I had a responsibility to all of the workers who could be part of the case.

27       / / /

28       / / /

1           8.     I believe that my claims against Abercrombie are typical of the claims of other  
2 class members against Abercrombie, because I and other persons employed by Abercrombie  
3 worked in similar jobs, were subjected to the same and/or similar Abercrombie policies, were  
4 entitled to legally compliant rest breaks, were entitled to be paid minimum wages, were  
5 entitled to have our uniform clothing paid for by Abercrombie, and were entitled to other  
6 benefits, but did not receive them.

7           9.     As a class representative, I understand that I am a “fiduciary litigant.” I  
8 understand that this means that I must consider the interests of the class as if they were my own  
9 interests and that I cannot put my own interests before those of the class as a whole.

10          10.    I know of no conflicts that I have with any class member in this case.

11          11.    From the time I decided to be a Named Representative in this case and until now,  
12 I have wanted to represent and help the other Abercrombie workers who were subject to the  
13 same policies and practices that are claimed in this lawsuit.

14          12.    I have always been available to help my attorneys in this case. Most of our  
15 communication is through telephone calls and email since I have been in school or living in  
16 Southern California. I have also had multiple in-person meetings with my attorneys to go over  
17 the facts of the case.

18          13.    I made a diligent search for all documents I had regarding this case and provided  
19 those to my attorneys. I also responded to all questions asked of me in discovery sent by  
20 Abercrombie.

21          14.    I have made sure to keep updated on what is going on in the case and to help my  
22 attorneys with whatever they have needed. I have been, and continue to be, committed to this  
23 case for all of the workers who are part of this class action, not just myself.

24          15.    I understand the importance in being a voice for all of the workers in the class  
25 and I have done my best to uphold this responsibility by communicating with my attorneys and  
26 helping them in any way they have needed in the case. I will continue to uphold my  
27 responsibilities to the class as a named representative if this case is certified, including  
28 continue to work with class counsel and to prepare for trial.

1           16. Further, whenever my attorneys had general questions about workplace practices  
2 at Abercrombie, I always answered them promptly.

3           17. I was hired as a Model (sales associate) for Abercrombie and worked at four  
4 locations, including: Hollister, in Milpitas, California, from October 2011 to November 2011,  
5 approximately; Hollister, in Newark, California, from November 2011 through December  
6 2011; Hollister, in Los Angeles, California, from January through March or April 2012; and  
7 Abercrombie & Fitch, in Santa Monica, California, from April 2012 to November 2013.

8           18. I was paid minimum wage throughout my employment.

9           19. I recall the rest break policy being applied in the same manner throughout my  
10 employment at each of the stores where I worked. My understanding of Abercrombie's rest  
11 break policy as it was applied during my employment was that 10-minute rest breaks were not  
12 provided if you worked less than 4 hours or more than 5 hours.

13           20. It was my understanding and experience, throughout my employment, that to  
14 comply with Abercrombie's Look Policy, employees (including myself) had to wear  
15 Abercrombie clothing.

16           21. During my deposition, I talked extensively about the unlawful rest break policies  
17 applied at Abercrombie. For example, *see* Exhibit A, with relevant testimony highlighted  
18 below.

19                   “Q. Did you ever receive two rest breaks in a given  
20 shift?”

21                   A. Only during my last few weeks of working, once I  
22 realized that Abercrombie was, in fact, breaking the  
23 law when it came to rest breaks. And I told the  
24 managers about it. And against their protest, I took the  
25 break anyway.” P. 72:11-73:13.

26                   “A. ...I did not get a rest break above 4-hour shifts.”  
27 P. 80:22-81:4.

28                   “Q. Can you recall a shift greater than 4 hours where  
you asked for a rest break and were told no?

A. Yes.” P. 81:23-25.

“Q. Okay. Tell me what happened on those  
occasions.

A. I went to a manager. I would point them to the law  
on the corkboard, and I would say, ‘This is, you know,

1 I should be able to take my break, I should be able to  
 2 take a 10-minute paid rest break.  
 And they would say, 'Well, that's not our policy.' ..."  
 P. 83:17-84:7; *see also*, P. 93:11-94:17.

3  
 4 "A. We would get the 10-minute rest break for 4-hour  
 shifts. However, if they were 5 hours or longer, we  
 5 would only receive the 30-minute meal period." P.  
 99:3-20.

6 "Q. ... Can you tell me if, when you saw this federal  
 or state labor law printout, any Abercrombie manager  
 7 ever indicated that that printout was Abercrombie  
 policy?

8 A. No, they did not.

9 Q. Okay. Can you tell me whether that printout  
 purported to be Abercrombie policy?

10 A. No, it did not.

11 Q. Okay. Can you tell me whether a manager ever  
 specifically denied that that was Abercrombie policy?

12 A. Yes.

13 Q. ... Can you tell me whether, during the course of  
 your employment at Abercrombie, you ever witnessed  
 another store employee take a 10-minute rest break  
 during a shift that lasted 5 hours or more?

14 A. No.

15 Q. Okay. You can't tell me or you never saw it?

16 A. Oh, I never saw that.

17 Q. Have you ever heard of such a thing?

18 A. No, I haven't." P. 277:1-22; *see also*, P. 286:17-  
 287:9.

19 22. During my deposition, I also talked extensively about the pressure exerted by  
 20 Abercrombie on employees (including myself) to purchase and wear Abercrombie clothes. For  
 21 example, see Exhibit A, with relevant testimony highlighted below.

22 "Q. In terms of beginning your employment with the  
 company, what's the next thing your remember in  
 terms of the process? You told me you interviewed,  
 got a call back, said yes. Do you remember anything  
 else?

23 A. I remember that we had some sort of photo shoot  
 for the store." P.23:23-24:4.

24 "A. ...he [store manager, Bert Quinn] fired me  
 25 because I hadn't purchased ... AAA clothing for that  
 season." P. 36:21-37:4.

26 "A. ...he had removed me from the roster because I  
 27 hadn't bought the AAAs for that season. ... he said  
 that if I bought the AAAs, I could go back on the  
 28 roster. In turn, I bought the AAAs." P. 39:18-40:4.

1 "Q. And who told you you had to wear something in  
2 the AAA?

A. Every manager that I worked for.

3 Q. And it's your testimony that they told you to work  
4 here you have to wear something in the AAA Style  
Guide? ...

5 A. ... I mean that if I did not wear those clothes, I  
would not be working." P. 42:5-25.

6 "A. ... I was wearing jeans that were not from  
7 Abercrombie, and she [store manager] told me that I  
would either have to go home or change them." P.  
8 47:9-48:25.

9 "A. ... I was wearing the incorrect shoes according to  
10 the AAA policy. Uhm, and I believe it was Eni  
Deharo that told me I had to change into a other pair." P.  
11 49:21-50:15.

12 "A. ... There was another time ... I was wearing  
13 AAAs from the previous season that were no longer  
allowed to be worn. ... They told me to wear – wear  
14 clothes in compliance with the new AAAs. ... I was  
told not to come back until I did after that shift." P.  
15 51:18-52:24.

16 "Q. ... So you told me earlier that it was your  
impression that you had to wear certain clothes,  
correct?

A. Yes.

17 Q. Okay. Now, what was it in your mind that gave  
you that impression?

18 A. The many times that we were told to buy the  
AAAs.

19 Q. Okay. You've told me about two.

A. ... we were told to buy the AAAs every season.

20 Q. Okay. How were you told? What was – what was  
said or communicated to you?

21 A. As soon as the new AAA handbook or book would  
come out, they would tell us, they would say that you  
need these to work. And that, you know, they pushed  
22 them on us pretty heavily for the two or three weeks,  
whenever the transition period was." P. 55:6-22.

23 "A. ... Well, in any, you know, month, you would see  
24 a few people sent home for not wearing certain types  
of clothing that were Abercrombie clothing. So,  
25 essentially, if people were coming in with different  
pairs of jeans or shoes or shirts, they would be sent  
26 home." P. 57:11-58:20.

27 "Q. Okay. Well, in your experience, are the managers  
in the stores the one responsible for enforcing the look  
28 policy in the store?

1 A. Yes.

2 Q. Over the course of your time with the company,  
3 did you find that managers varied in terms of how they  
4 enforced the look policy?

5 A. No.

6 Q. No? Every single person was exactly the same in  
7 your experience?

8 A. Yeah. They put the look policy very high on the  
9 list of priorities." P. 61:20-62:7.

10 "Q. ... Did you ever ask a manager whether a  
11 particular item of clothing at either any of the  
12 Hollister, Abercrombie & Fitch stores that you worked  
13 in would be consistent with the look policy?

14 A. Yes I did.

15 Q. Okay. What did you ask about?

16 A. When I was coming from Hollister, I was told to  
17 buy Abercrombie jeans. I asked if I could wear my  
18 Hollister jeans, and they said no." P. 104:12-20.

19 "Q. Is it your testimony that you would you not be  
20 permitted by your managers at Third Street Promenade  
21 to wear clothing purchased at another store, but that  
22 was similar to the Abercrombie & Fitch brand of  
23 clothing?

24 A. I would not be allowed to wear that.

25 Q. Okay. Did anybody specifically tell you that you  
26 would not be allowed to do that?

27 A. No verbally, but through their actions.

28 ...  
Q. ... What are you referring to?

A. ...sending other people home for various uniform  
violations, being essentially fired for not buying the  
new AAAs, and the fact that I was not allowed to wear  
AAAs from the season before, which would obviously,  
you know, fall under these guidelines very well." P.  
114:4-115:13.

Q. Sitting here today, can you tell me anything  
specifically that anybody said to, in your mind,  
encourage you to purchase something in the AAA  
Style Guide?

A. When the new AAAs came out, I don't know what  
the transition period is, length of time, but for the first  
few days, they have the style guide booklet. They give  
it to you and say, 'Oh, you know, you should look at  
this, find the trends you like.' And then eventually they  
would say, 'Yeah, you need to get your AAAs. You  
need to get your AAAs.'

A.... If not those exactly, very close to those words."  
P. 120:22-121:12.

"A. That, for example, people would be sent home. I  
would be fired. Uhm, things generally, like, that push  
you in the direction of purchasing clothes.

1 Q. And in terms of people being sent home, sitting her  
2 today, do you know whether anybody was sent home  
3 simply because they wore something that was not in a  
4 AAA Style Guide or for some other reason that their  
5 clothing was at issue?

6 A. It wasn't in the AAA Style Guide." P. 122:19-  
7 123:2.

8 "A. I had to buy clothes every time that a AAA Style  
9 Guide came out. If it was five times a year, then it was  
10 five times a year.

11 Q. All right. Well, you didn't have to buy anything  
12 when the -- this one came out in May of 2012, right?

13 A. Because I already bought the clothes. I already  
14 owned them.

15 Q. Okay.

16 A. You don't need to buy them twice, but you have to  
17 buy them once." P. 200:5-17.

18 "Q. Well, you told me you have to dress exactly like  
19 the models are shown?

20 A. We were highly encouraged to dress like this, but  
21 we could purchase these and still be able to work."  
22 P. 205:2-9.

23 "Q. Let's talk about clothes.

24 Are you able to provide any testimony from your own  
25 personal knowledge regarding clothes that females  
26 were allowed to wear to work?

27 A. It was just similar to the males, where it had to fit  
28 with the AAA Style Guide for that season.

Q. Okay. But do you have any personal knowledge as  
to how that was implemented and practiced?

A. By telling them they had to wear the AAA Style  
Guide clothes." P. 209:1-10.

"Q. And when you looked at this style guide, had you  
read it, you would have seen the language there on all  
of the pages throughout the guide, saving the first  
page, stating you were not required to purchase or  
wear any of the company's clothing, right?

A. On paper, that is what it says, but in practice, that's  
not the policy." P. 223:16-22.

"Q. At the time you purchased that item, can we agree  
you had numerous clothing options available to you to  
wear to work.

A. ... yes, but they are all from Abercrombie.

Q. All right. Well, we can agree that the written  
policy says different on the document, right?

A. The written policy is one thing, and the --

....  
A. On the document, the written policy is different  
than what it is in reality?

Q. Okay. At your store?

1 A. At every store I worked at." P. 226:18-227:11.

2 "Q. So under your view of the world, when you were  
3 looking through this look policy document, you could  
wear jeans to work, right?

4 A. Yes, Abercrombie jeans.

5 Q. Sweaters?

6 A. Abercrombie sweaters, yes.

7 Q. Sweatshirts?

8 A. Abercrombie sweatshirts.

9 Q. Button-down shirts?

10 A. Abercrombie button-down, shirts, yes." P. 228:3-  
11 15.

12 "Q. So after reviewing all these style guides, just to  
13 summarize your testimony, it's your testimony from  
14 the time you started working in 2011 until April of  
15 2013, that you were strongly encouraged to purchase  
16 items reflected in the various style guides, right?

17 Q. Yes?

18 A. Yes.

19 Q. All right.

20 A. With the consequence of not being able to work or  
21 being sent home, if not."  
22 P. 246:5-17.

23 "Q. Throughout the course of your employment,  
24 nobody ever told you that you needed to wear any  
25 specific clothing item or any specific outfit, correct?

26 A. They told me I had to wear clothing item or  
27 clothing items from the style guide.

28 "...  
A. I was told that I had to wear Abercrombie jeans,  
which is a particular pair of pants, unless they weren't  
on the style guide. As for the shirts, I was told I had to  
wear a particular shirt across a range of shirts that were  
available in the style guide."  
P. 247:23-248:20.

"A. Every season, they took photos of – where you  
had to wear the Abercrombie AAA clothing in a  
specific style, and I don't know what they did with  
them. They just told us they had to take photos." P.  
262:5-9.

"Q. Can you tell me whether any document entered as  
an exhibit today, which contained language to the  
effect of employees are not required to buy  
Abercrombie clothes, comported with your experience  
in any store, any Abercrombie store in which you ever  
worked?

A. No, it did not.

...

1 Q. ... Have you ever observed a Abercrombie  
2 employee coming to work with – in non-Abercrombie  
3 clothing and being allowed to proceed with his shift  
4 without comment from a manager?  
5 A. No, I have not.” P. 279:25-280:16.

6 I certify under penalty of perjury under the laws of the United States that the foregoing  
7 is true and correct.

8 Executed on 01/10/ 11070 strathmore  
9 2015, at drive, los angeles, California.  
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ALEXANDER BROWN

**EXHIBIT A**

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UNITED STATES DISTRICT COURT  
CENTRAL DISTRICT OF CALIFORNIA

ALEXANDER BROWN and ARIK )  
SILVA, individually and on )  
behalf of class of similarly )  
situated individuals, )

Plaintiffs, )

-vs-

ABERCROMBIE & FITCH CO.; )  
ABERCROMBIE & FITCH STORES, )  
INC., and DOES 1-50, )  
inclusive, )

Defendants. )

) CASE NO.

) 2:14-CV-01242-GAF-

) VBK

DEPOSITION OF ALEXANDER BROWN

MONDAY, NOVEMBER 10, 2014

9:59 a.m.

REPORTED BY: ERIKA SJOQUIST, C.S.R., R.P.R., C.R.R.  
C.S.R. No. 12350

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1 accepted the job offer via telephone?

2 A I can't remember.

3 Q Okay. What's the next thing you remember in  
4 terms of becoming employed with the company?

5 A I remember that once I became employed, I  
6 realized that I could transfer to a store close to where  
7 I lived.

10:14:39

8 Q Where were you living at the time?

9 A I was living in Fremont, California, which is  
10 about a half an hour drive from Milpitas.

10:14:53

11 Q How did you come to learn that you could  
12 transfer?

13 A Uhm, I don't remember.

14 Q Somebody told you that?

15 A Someone must have told me that, yeah.

10:15:08

16 Q At some point in time, did you -- strike that.  
17 Well, what's the next thing you remember?

18 A Working for Hollister.

19 Q Okay. At Milpitas?

20 A Yeah. I'm sorry. What do you mean by the  
21 question?

10:15:32

22 Q Fair.

23 In terms of beginning with your employment with  
24 the company, what's the next thing you remember in terms  
25 of the process? You told me you interviewed, got a call

10:15:41

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1 back, said yes.

2 Do you remember anything else?

3 A I remember that we had some sort of photo shoot  
4 for the store.

5 Q All right. Do you remember coming in for an  
6 orientation?

10:15:54

7 A I do remember having an orientation, but I  
8 don't remember what happened at the orientation.

9 Q All right. It was at the store?

10 A Yes.

10:16:05

11 Q And that was at the Hollister Milpitas?

12 A Yes, I believe so.

13 Q Is that The Great Mall outlet?

14 A Yeah.

15 Q Do you remember going over any forms or  
16 policies during the orientation?

10:16:16

17 A Uhm, no, I don't remember.

18 Q Do you remember going over the handbook?

19 A I remember that they showed us the handbook,  
20 but didn't necessarily allow us to go over it.

10:16:33

21 Q What do you mean they didn't you allow you to  
22 go over it?

23 A Well, they showed it to us, that it existed,  
24 and then they put it back into the desk or drawer,  
25 wherever it was.

10:16:45

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1 A Mabrie, yeah.

2 Q Okay.

3 A Kavon Mason.

4 Q All right.

5 A Eni Deharo.

10:29:41

6 Q Okay.

7 A Keegan... I can't remember her last name at  
8 the moment.

9 Q Ewing?

10 A Yeah, Ewing.

10:29:59

11 Q Okay.

12 A Bert Quinn.

13 Q All right.

14 A Uhm... Roisin, I think her name is, something  
15 along those lines.

10:30:12

16 Q Roisin Taylor?

17 A Roisin Taylor.

18 Q Anybody else?

19 A Uhm, I'm sure I will remember if -- if I saw  
20 them, but, no, no names jump to mind after this.

10:30:22

21 Q Did you have a good relationship with each of  
22 those managers you just named?

23 A Most of them.

24 Q Anybody you did not?

25 A I would say Bert Quinn and I.

10:30:31

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1 Q How come?

2 A He, at one point, removed me from the store  
3 database. Essentially, he fired me because I hadn't  
4 purchased, uhm, AAA clothing for that season.

5 Q Do you remember when that happened?

10:30:52

6 A I don't recall the dates.

7 Q Do you remember if it was early on or in your  
8 employment at Third Street or later?

9 A He only started working there after a few  
10 months of me working there.

10:31:21

11 Q So you were there for a while before he  
12 started?

13 A Yeah, if I recall correctly.

14 Q Do you remember what season it was of the year?

15 A Uhm... it was either summer or spring.

10:31:36

16 Q Do you remember the year?

17 A Uhm... 2012 or 2013. I can't remember.  
18 Probably 2012.

19 Q Was there one GM at the store or more than one  
20 GM when you were working?

10:32:22

21 A Uhm, what do you mean by the question? Do you  
22 mean at one specific time or?

23 Q No. At any particular time.

24 A There is one GM, but they changed while I was  
25 working.

10:32:34

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1 Q Less than 20?

2 A I'm not sure. Probably more than 20.

3 Q Okay. Less than 30?

4 A I couldn't tell you. Probably less than 30.

5 Q Okay. So somewhere between 20 and 30, you

10:33:30

6 think?

7 A Yeah.

8 Q Did you get along well with Natalia McCrory,

9 store manager?

10 A I don't remember.

10:33:43

11 Q You told me Roisin Taylor that you got along

12 with?

13 A Yeah.

14 Q Is that a man or woman?

15 A It's a woman.

10:33:49

16 Q And Ryan Marcy?

17 A Ryan Marcy, yeah, we got a long well.

18 Q Okay. Well, tell me everything that you can

19 remember around this situation with Bert Quinn.

20 A Uhm, I remember that I hadn't worked for a few

10:34:09

21 weeks. And when I came back into the store, I asked if

22 I could get my schedule, and he said he had removed me

23 from the roster because I hadn't bought the AAAs for

24 that season.

25 Q Anything else you can remember?

10:34:26

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1 A Not about that situation.

2 Q What did you do in response?

3 A Uhm, he said that if I bought the AAAs, I could  
4 go back on the roster. In turn, I bought the AAAs.

5 Q When you say "AAAs," what are you referring to? 10:34:51

6 A I'm referring to the uniform that Abercrombie  
7 requires their workers to wear.

8 Q Let's be crystal clear right now. There's  
9 nothing that you've ever seen, no document, anything,  
10 that talks about the word "uniform," correct? 10:35:11

11 MR. JAMES: Objection. Well -- strike that.  
12 Go ahead.

13 BY MR. GARCIA:

14 Q Correct?

15 A Uhm... perhaps not on paper, but in reality, it 10:35:19  
16 was a uniform.

17 Q The answer to my question is correct, right?

18 A Perhaps not on paper, but in reality, there was  
19 a uniform.

20 Q See, "perhaps not on paper" leads me to believe 10:35:37  
21 that you are holding back. So I want to know, sitting  
22 here today, are you able to identify a single document  
23 in anywhere that you've seen throughout your entire  
24 employment that says "uniform"?

25 A I could not tell you for 100 percent either yes 10:35:49

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1 A I don't recall.

2 Q What particular pants?

3 A They were usually just navy jeans in skinny  
4 fit.

5 Q Is this AAA pictured anywhere?

10:38:02

6 A Yes.

7 Q Where?

8 A In the AAA handbook. I'm not exactly --  
9 exactly what the name of it is.

10 Q So your testimony is -- your sworn testimony is  
11 that in the AAA handbook, there's a singular uniform you  
12 have to wear?

10:38:19

13 A There is a choice of four or five at that  
14 particular time when I was working. I don't know what  
15 it is today.

10:38:35

16 Q And who told you you had to wear something in  
17 the AAA?

18 A Every manager that I worked for.

19 Q And it's your testimony they told you to work  
20 here you have to wear something in the AAA Style Guide?

10:38:51

21 A Not in so many words, but yes.

22 Q Okay. When you say "not in so many words,"  
23 what do you mean?

24 A I mean that if I did not wear those clothes, I  
25 would not be working.

10:39:03

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1 Q -- at Third Street, right?

2 A Yeah.

3 Q Okay. Was he a manager in the store for your  
4 remaining time at Third Street that you can remember or  
5 did he leave at some point?

10:44:13

6 A He left at some point.

7 Q Okay. Do you recall how long he was there for?

8 A I don't. Sorry.

9 Q Okay. Well, aside from Bert Quinn, did anybody  
10 ever say anything to you about the clothes you were  
11 wearing to work?

10:44:24

12 A Yes.

13 Q Okay. Who?

14 A Uhm, many managers, but I can name one  
15 specifically being Keegan Ewing.

10:44:35

16 Q At Third Street?

17 A Yes.

18 Q Okay. What did Keegan say?

19 A I was wearing jeans that were not from  
20 Abercrombie, and she told me that I would either have to  
21 go home or change them.

10:44:47

22 Q What jeans were you wearing?

23 A Uhm, just different navy jeans from some other  
24 store.

25 Q Okay. But sitting here today, you can't

10:44:59

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1 remember where they were from?

2 A Macy's®.

3 Q What brand were they?

4 A Uhm... Levi's® or Calvin Klein®. I'm -- I'm  
5 not sure. I have two pairs.

10:45:14

6 Q Do you know if they had a logo on them, a  
7 visible logo?

8 A No.

9 Q Did they have a patch on them that said a  
10 different brand?

10:45:25

11 A No.

12 Q No?

13 A No, they did not.

14 Q Don't Levi's® typically have patches on them?

15 MR. JAMES: Objection. Calls for speculation.

10:45:35

16 THE WITNESS: I'm not sure.

17 BY MR. GARCIA:

18 Q Don't the Levi's® that you own have a patch  
19 across the back that -- a typical Levi patch?

20 A No, they don't.

10:45:42

21 Q They don't?

22 A No.

23 Q So what did you do in response to what Keegan  
24 told you?

25 A I changed into my Abercrombie jeans.

10:45:47

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1 Q You had them with you?

2 A Yes.

3 Q In like a backpack or something?

4 A In a backpack, yes.

5 Q Did you tell her you had them with you?

10:46:03

6 A After she said, "You have to go home," and I  
7 said, "Well, I have them in my bag. I'll just change."

8 Q Why did you have them in your bag?

9 A Because I was wearing them earlier on, changed  
10 at my break, and then came back because they are  
11 extremely uncomfortable.

10:46:30

12 Q You were wearing your Abercrombie jeans during  
13 that particular work shift and changed during your  
14 break --

15 A Yes.

10:46:44

16 Q -- into different jeans?

17 A Yes.

18 Q Did Ms. Ewing say anything else to you that you  
19 can recall?

20 A I don't recall.

10:47:18

21 Q Okay. Other than Mr. Quinn and this one time  
22 with Keegan Ewing, can you recall any other situation  
23 like that that you were involved in?

24 A I was wearing the incorrect shoes according to  
25 the AAA policy. Uhm, and I believe it was Eni Deharo

10:47:42

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1 that told me I had to change into a other pair.

2 Q What were you wearing?

3 A I was wearing some plum soles. I believe they  
4 are Toms®.

5 Q Do you know what color they were?

10:48:07

6 A They were gray.

7 Q When did this happen?

8 A At some point during my employment at Third  
9 Street. I can't remember specifically.

10 Q You don't remember specifically when?

10:48:22

11 A No.

12 Q And have you told me everything you can recall  
13 about what Mr. Deharo supposedly told you?

14 A She just told me to change my shoes into the --  
15 the acceptable ones.

10:48:35

16 Q What were acceptable in your view?

17 A In my view? Or in the store's uniform policy?

18 Q There's no such thing as the uniform policy, is  
19 there? I have a -- I have a stack of documents here  
20 today. Am I going to see anything that says "Uniform  
21 Policy" or am I going to see something that says "Look  
22 Policy"?

10:48:51

23 MR. JAMES: Objection. You are not here to  
24 testify, and you can't testify to what you are or are  
25 not going to see. You can ask a clear question, and

10:49:02

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1 I'll remind you, please, be courteous.

2 BY MR. GARCIA:

3 Q I understand you've been coached to say  
4 "uniform" as many times as you can today --

5 MR. JAMES: Objection. You understand no such  
6 thing, and that's inappropriate.

10:49:12

7 BY MR. GARCIA:

8 Q All right. So was it the look policy? Is that  
9 what you are talking about?

10 A You can call it whatever you like, but if you  
11 are going to equate the two, then yes, the look policy.

10:49:19

12 Q Okay. In fact, you've never seen anything  
13 called "uniform policy," have you?

14 MR. JAMES: Objection. Misstates his  
15 testimony. Asked and answered.

10:49:29

16 THE WITNESS: I don't remember.

17 BY MR. GARCIA:

18 Q Okay. But you have seen something called a  
19 look policy, right?

20 A Sure. Yes.

10:49:34

21 Q Well, we'll look at it, but what shoes -- what  
22 footwear do you understand to have been compliant with  
23 the look policy?

24 A It was either Abercrombie flip-flops, leather  
25 ones for men or low-top Converse® All Stars.

10:49:51

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1 Q Vans®?

2 A Not at Abercrombie.

3 Q Rubber flip-flops?

4 A I believe girls could wear them, but not guys.

5 Q Okay. We talked about one time that Mr. Quinn  
6 spoke to you about clothing, one time that Ms. Keegan --  
7 Keegan Ewing did, and one time that Eni Deharo did,  
8 right?

10:50:09

9 A Yes.

10 Q Anything else?

10:50:54

11 A There was another time, I don't remember  
12 specifically which manager it was, but I was wearing  
13 AAAs from the previous season that were no longer  
14 allowed to be worn.

15 Q What were you wearing?

10:51:10

16 A I think they were red shorts.

17 Q Okay. Do you remember, was it at Third Street?

18 A Yes.

19 Q Okay. What happened?

20 A They told me to wear -- wear clothes in  
21 compliance with the new AAAs.

10:51:29

22 Q Were you told to change or to go home?

23 A Not at that particular one, but I was told not  
24 to come back until I did after that shift.

25 Q And you don't know who told you that?

10:51:46

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1 rolling or unrolling pants or shirts, no, correct?

2 A That is correct.

3 Q All right. All right. You told me earlier --  
4 I said we would get to your impression, so now we're  
5 here.

10:54:27

6 So you told me earlier that it was your  
7 impression that you had to wear certain clothes,  
8 correct?

9 A Yes.

10 Q Okay. Now, what was it in your mind that gave  
11 you that impression?

10:54:33

12 A The many times that we were told to buy the  
13 AAAs.

14 Q Okay. You've told me about two.

15 A Uhm, we were told to buy the AAAs every season.

10:54:59

16 Q Okay. How were you told? What was -- what was  
17 said or communicated to you?

18 A As soon as the new AAA handbook or book would  
19 come out, they would tell us, they would say that you  
20 need these to work. And that, you know, they pushed  
21 them on us pretty heavily for the two or three weeks,  
22 whenever the transition period was.

10:55:28

23 Q All right. I asked you earlier whether sitting  
24 here today you can recall anybody specifically telling  
25 you that you needed to buy certain clothes or wear

10:55:49

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1 testimony.

2 THE WITNESS: Am I allowed to answer?

3 BY MR. GARCIA:

4 Q Yeah.

5 MR. JAMES: Yeah.

10:56:54

6 THE WITNESS: Okay, okay. I -- I don't recall  
7 them saying specifically, You must buy these clothes.

8 BY MR. GARCIA:

9 Q Okay. I'm with you.

10 A Okay.

10:57:02

11 Q What you are telling me is that during your  
12 employment, when the new AAA Style Guides would come  
13 out, you would be -- what would be the right word,  
14 encouraged by your managers to buy clothes in the guide?

15 MR. JAMES: Objection. Misstates his  
16 testimony.

10:57:17

17 MR. GARCIA: I'm asking him a question. I'm  
18 not...

19 THE WITNESS: Uhm, I would say highly  
20 encouraged to purchase the new AAAs with the threat of  
21 not being able to work otherwise.

10:57:27

22 BY MR. GARCIA:

23 Q What do you mean by, "with the threat of not  
24 being able to work otherwise"?

25 A Well, in any, you know, month, you would see a

10:57:43

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1 few people sent home for not wearing certain types of  
2 clothing that were Abercrombie clothing. So,  
3 essentially, if people were coming in with different  
4 pairs of jeans or shoes or shirts, they would be sent  
5 home.

10:58:02

6 Q Is it your testimony that during the entirety  
7 of your employment, you never saw anybody wear  
8 non-Abercrombie or Hollister clothes to work?

9 A I saw a few people wear the clothes that did  
10 not comply with the AAAs that were either not  
11 Abercrombie or not the correct shoes --

10:58:16

12 Q Okay.

13 A -- or Hollister.

14 Q And did you see those people working without  
15 being reprimanded?

10:58:25

16 A For a while until a manager saw them.

17 Q Okay. So it's your testimony that each and  
18 every time you saw somebody wear non-company clothing to  
19 work, that they were eventually counseled by a manager?

20 A Yes. They were talked to by the manager.

10:58:45

21 Q Is that at each and every one of your stores or  
22 just at Third Street?

23 A I only started noticing it at Third Street.

24 Q Okay. So you don't know -- well, you know that  
25 at Century City, Newpark and at the Milpitas store --

10:59:01

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1 each shift?

2 A Yeah, but sometimes they don't give you the  
3 5-minute meeting.

4 Q Okay. Well, more often than not, you have the  
5 5-minute meeting, right?

11:01:51

6 A More than 50 percent of the time.

7 Q Okay. And the managers would -- are the ones  
8 that give the 5-minute meetings, right?

9 A That's correct.

10 Q Okay. Would it be fair to say that those  
11 folks, to the extent that that happened, okay, just had  
12 a different experience than you did in the store?

11:01:59

13 MR. JAMES: Objection. It's a hypothetical.  
14 It's vague and ambiguous. It calls for speculation.

15 THE WITNESS: I believe that they were just  
16 better than me at hiding from the managers when they  
17 weren't wearing clothing not in compliance with the AAA  
18 policy.

11:02:22

19 BY MR. GARCIA:

20 Q Okay. Well, in your experience, are the  
21 managers in the stores the one responsible for enforcing  
22 the look policy in the store?

11:02:31

23 A Yes.

24 Q Over the course of your time with the company,  
25 did you find that managers varied in terms of how they

11:02:49

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1 enforced the look policy?

2 A No.

3 Q No?

4 Every single person was exactly the same in  
5 your experience?

11:02:59

6 A Yeah. They put the look policy very high on  
7 the list of priorities.

8 Q Well, you don't know how managers enforced the  
9 policy on shifts you weren't working, right?

10 A No, I don't.

11:03:17

11 Q And you are just assuming with respect to other  
12 folks, to the extent that they wore non-company clothing  
13 to work without incident, that they hid from managers,  
14 right?

15 MR. JAMES: Objection. Vague and ambiguous.  
16 Misstates his testimony. Calls for speculation.

11:03:30

17 THE WITNESS: I'm assuming, if it was true,  
18 that they had done that, then, yes, because -- in fact,  
19 to go back and answer your previous question a bit  
20 bitter, I do know of people that were sent home for not  
21 wearing correct clothing when I was not working.

11:03:47

22 BY MR. GARCIA:

23 Q Okay. Who are all the people that you know  
24 were sent home for not wearing, in your words, correct  
25 clothing?

11:04:00

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1 A Yes.

2 Q Did you own any cardigan-style sweaters?

3 A Uhm... no, I don't think so.

4 Q Just more standard V neck or crew neck type  
5 sweaters?

11:23:19

6 A Yeah.

7 Q All right. Let's shift gears briefly.

8 You've asserted a claim in this case regarding  
9 rest breaks. Are you aware of that?

10 A Yes.

11:23:50

11 Q What is the nature of your claim regarding rest  
12 breaks?

13 A Uhm, that we aren't receiving -- or, sorry.  
14 That employees at Abercrombie aren't receiving the  
15 required rest breaks under California law.

11:24:01

16 Q Okay. What are required rest breaks under  
17 California law?

18 MR. JAMES: Objection. Calls for legal  
19 conclusion.

20 THE WITNESS: Uhm, from what I remember, it's  
21 -- you get a 10-minute paid rest break, up to 4 hours,  
22 up to 5 hours; and above 5 hours, you get a 30-minute  
23 unpaid meal break and then another 10-minute paid rest  
24 break.

11:24:09

25 BY MR. GARCIA:

11:24:24

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1 Q And that's your understanding of what  
2 California law is?

3 A Yeah.

4 Q Did you ever receive a rest break while you  
5 were working at Abercrombie?

11:24:33

6 A Yes.

7 Q Did you ever receive two rest breaks in a given  
8 shift?

9 A Only during my last few weeks of working, once  
10 I realized that Abercrombie was, in fact, breaking the  
11 law when it came to rest breaks. And I told the  
12 managers about it. And against their protest, I took  
13 the break anyway.

11:24:45

14 Q Did you receive rest breaks while you were  
15 working at the Milpitas store?

11:25:09

16 A Yes.

17 Q At the -- where's my notes -- Newpark store?

18 A Yes.

19 Q Century City Hollister?

20 A Yes.

11:25:23

21 Q And Third Street Promenade?

22 A Yes.

23 Q You would agree with me that most of your  
24 shifts were less than 4 hours, correct?

25 A Yes, or were 4 hours.

11:25:37

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1 Q Yeah. Any -- any shifts --

2 A Yeah, yeah.

3 Q -- up to six hours --

4 A Yeah.

5 Q -- you would receive a rest break?

11:31:56

6 MR. JAMES: Objection. Misstates --

7 THE WITNESS: Not any shift. Only 4-hour

8 shifts. If it was 5 or 6 hours, I would not receive the

9 10-minute rest break.

10 BY MR. GARCIA:

11:32:06

11 Q You wouldn't get any rest break?

12 A I would get the lunch break, but not the rest

13 break.

14 Q The 30-minute meal break, you mean?

15 A Yes.

11:32:12

16 Q I think I understand what you are saying. So,

17 your testimony is that got the rest break for shifts

18 4 hours and less?

19 A Uhm-hum.

20 Q Yes?

11:32:22

21 A Yes.

22 Q You are saying that to the extent that you

23 worked a shift greater than 4 hours --

24 A Yes.

25 Q -- you didn't get any rest break?

11:32:33

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1 A No.

2 Q Did I say that right?

3 A Yeah. I did not get a rest break above 4-hour  
4 shifts.

5 Q So just so I understand, just stay with me on 11:32:45  
6 this, all right --

7 A Yeah, yeah.

8 Q -- so we have a clear record. Say you had a  
9 shift that you came in at 1 o'clock in the afternoon --

10 A Uhm-hum. 11:33:17

11 Q -- until 7 o'clock at night, all right?

12 A Uhm-hum.

13 Q Okay. Are you with me?

14 A Yeah.

15 Q So 6-hour shift. 11:33:22

16 A Yeah.

17 Q Is it your testimony that you got zero rest  
18 breaks during that entire time or did you get a rest  
19 break sometime between, you know, 1:00 and 5:00?

20 A I got no rest breaks -- 11:33:34

21 Q All right.

22 A -- during that entire time.

23 Q Can you recall a shift greater than 4 hours  
24 where you asked for a rest break and were told no?

25 A Yes. 11:34:07

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1 A But the answer is implied in my answer. So,  
2 no, it did not happen.

3 Q Your only job here today is to answer my  
4 questions.

5 A Yes.

11:35:48

6 Q All right. You will have plenty of time to  
7 tell whatever story you want to tell when your lawyer is  
8 talking to you, but today, I get to ask the questions  
9 and you get to answer --

10 A Yeah.

11:35:56

11 Q -- those questions?

12 A And I'm answering them.

13 Q All right. So you don't recall, sitting here  
14 today, any such instances at Milpitas, Century City, or  
15 Newpark, correct?

11:36:07

16 A I do not recall.

17 Q Okay. So your testimony is then, at Third  
18 Street, with respect to shifts greater than 4 hours,  
19 that you still took your break?

20 A This only happened once or twice in the last  
21 few weeks that I worked.

11:36:34

22 Q Okay. Tell me what happened on those  
23 occasions.

24 A I went to a manager. I would point them to the  
25 law on the corkboard, and I would say, "This is, you

11:36:49

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1 know, I should be able to take my break, I should be  
2 able to take a 10-minute paid rest break."

3 And they would say, "Well, that's not our  
4 policy."

5 And we -- I would say, "Well, I'm going to take  
6 one anyway at some point," and then I would tell them,  
7 "I'm going to go take my break now."

11:37:02

8 Q Okay. And did anything happen after that?

9 A No.

10 Q You weren't reprimanded in any way?

11:37:14

11 A They weren't happy with me, but.

12 Q Were you written up?

13 A I don't know. I haven't -- I've been told that  
14 I have been written up without me knowing about being  
15 written up. So I could not tell you.

11:37:26

16 Q So you don't know?

17 A I don't know.

18 Q You were never specifically counseled by a  
19 manager about taking a break in those situations,  
20 correct?

11:37:39

21 A No.

22 Q Correct?

23 A Correct, yes.

24 Q Okay. Now you said you took them over to the  
25 policy on the wall?

11:37:47

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1 A Uhm, yes.

2 Q Okay. This is the Abercrombie & Fitch® Store  
3 Associate Handbook. That's -- you will see was revised  
4 6 of '11 down in the lower, right-hand corner.

5 Do you see that?

11:55:28

6 A Yeah.

7 Q Okay. So this would have been the handbook in  
8 place when you started back at Milpitas in October of  
9 '11?

10 A Yeah.

11:55:38

11 Q Okay. Now, let's flip through the handbook a  
12 minute. If you turn to page 3, there's a paragraph  
13 there on the bottom of the page -- or not the bottom of  
14 the page, but the last paragraph on the page.

15 A Yeah.

11:56:14

16 Q About three lines down, it says (as read):

17 "Because each associate is responsible  
18 for complying with the policies described in  
19 the handbook, it is important that you ask  
20 questions if you have them."

11:56:24

21 Do you see that?

22 A Yes.

23 Q Okay. And throughout the course of your  
24 employment, did you ever ask any questions regarding  
25 either the look policy or the rest break policy --

11:56:34

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1 A Yes.

2 Q -- that you can remember?

3 Okay. Which policy did you ask questions  
4 about?

5 A Uhm, I distinctly remember the break policy.

11:56:42

6 Q Okay. Did you ask any questions about the look  
7 policy that you can recall, sitting here today?

8 A No, not that I can recall.

9 Q And the question that you asked or questions  
10 that you asked about the break policy were what?

11:56:57

11 A Why the breaks that we're given don't comply  
12 with the ones in the law.

13 Q And this was a question that you asked towards  
14 the end of your employment --

15 A Yes.

11:57:13

16 Q -- at Third Street?

17 A Yes.

18 Q And do you know who you asked?

19 A I don't recall.

20 Q Were you aware, during your employment, about  
21 the one number? Did you see that posted?

11:57:20

22 A Yes.

23 Q And you understood that was a line to company's  
24 HR department you could call with any issues?

25 A Yes.

11:57:35

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1 Q "Ten minutes," right?

2 A Yep.

3 Q It says: "Shift length required, every 4 hours  
4 worked," with an asterisk.

5 Do you see that?

12:03:23

6 A Yeah.

7 Q And it says the break is not required if the  
8 associate works less than 3.5 hours.

9 Do you see that?

10 A I do see that.

12:03:29

11 Q And this was consistent with your experience,  
12 right?

13 MR. JAMES: Objection. Misstates his  
14 testimony.

15 THE WITNESS: No, it was not.

12:03:36

16 BY MR. GARCIA:

17 Q Okay. How was it not?

18 A We would get the 10-minute rest break for  
19 4-hour shifts. However, if they were 5 hours or longer,  
20 we would only receive the 30-minute meal period.

12:03:48

21 Q Okay. What about between 4 and 5 hours, do you  
22 recall any situations?

23 A Uhm, I never had a shift that was between 4 and  
24 5 hours.

25 Q All right. Flip the page over, please.

12:04:00

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1 house, is how it was described to me.

2 Q Have you heard the term "classic" ever applied  
3 to Abercrombie & Fitch® brand?

4 A I don't know.

5 Q Okay. I take it you can't tell me anything  
6 about the Gilly Hicks brand or style, correct?

7 A Yeah. I'm not familiar with it.

8 Q Okay. Same thing with Abercrombie Kids®?

9 A Uhm, yeah. I don't know.

10 Q And I just want to be clear, did you ever come  
11 into work and -- well, strike that.

12 Did you ever ask a manager whether a particular  
13 item of clothing at either any of the Hollister,  
14 Abercrombie & Fitch® stores that you worked in would be  
15 consistent with the look policy?

16 A Yes, I did.

17 Q Okay. What did you ask about?

18 A When I was coming from Hollister, I was told to  
19 buy Abercrombie jeans. I asked if I could wear my  
20 Hollister jeans, and they said no.

21 Q Any other questions that you asked?

22 A Not that I can remember.

23 MR. GARCIA: Okay. I guess we might as well  
24 break for lunch.

25 MR. JAMES: Okay.

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1 buy the AAA and being checked by managers to make sure  
2 that your clothing was appropriately styled for work?

3 A Uhm, not that I can recall at the moment.

4 Q So I just want to be clear. Is it your  
5 testimony that at Third Street Promenade, based on your 13:17:53  
6 experience, it would not have been okay for you to wear  
7 clothing purchased at some other store, some other  
8 store, not an Abercrombie store?

9 A No. I would not have been able to wear that.

10 Q Stay with me, okay. 13:18:13

11 Is it your testimony that you would not be  
12 permitted by your managers at Third Street Promenade to  
13 wear clothing purchased at another store, but that was  
14 similar to the Abercrombie & Fitch® brand?

15 MR. JAMES: I'm sorry. Can you read back that 13:18:32  
16 question?

17 BY MR. GARCIA:

18 Q Is it your testimony that you would you not be  
19 permitted by your managers at Third Street Promenade to  
20 wear clothing purchased at another store, but that was 13:18:43  
21 similar to the Abercrombie & Fitch® brand of clothing?

22 A I would not be allowed to wear that.

23 Q Okay. Did anybody specifically tell you that  
24 you would not be allowed to do that?

25 A Not verbally, but through their actions. 13:19:03

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1 Q Okay. Just to be clear for the record, it's  
2 true that nobody ever specifically spoke words to you to  
3 that effect, correct?

4 A Well, not that I know of. Not that I can  
5 remember.

13:19:23

6 Q Okay. Now, you say by their actions.  
7 What are you referring to?

8 A Uhm, sending other people home for various  
9 uniform violations, being essentially fired for not  
10 buying the new AAAs, and the fact that I was not allowed  
11 to wear AAAs from the season before, which would  
12 obviously, you know, fall under these guidelines very  
13 well.

13:19:41

14 Q Did you feel that those instances in which you  
15 had these communications with Mr. --

13:20:00

16 A Bert Quinn.

17 Q -- Mr. Quinn or the -- the time that you had  
18 the red shorts on, did you believe that those were  
19 contrary to the look policy; that the position that  
20 those people were taking were contrary to what the look  
21 policy said?

13:20:17

22 MR. JAMES: Objection. Vague and ambiguous.  
23 Also assumes facts.

24 THE WITNESS: Uhm... I'm not sure what you are  
25 asking. So, are you saying that it goes against what's

13:20:30

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1 offer AAA purchase several times a year."

2 Do you see that?

3 A Yes.

4 Q And I just really want to be clear.

5 Was your experience consistent with that

13:25:58

6 sentence as it's written or not consistent?

7 A Uhm, yes. It was consistent.

8 Q And in your experience, were the clothing that

9 were -- the clothing items that were eligible for the

10 AAA discount were featured in the AAA Style Guides?

13:26:58

11 A Yes.

12 Q And I asked you earlier whether anybody ever

13 specifically told you that you had to buy clothing

14 featured in the AAA Style Guide, and you told me no, but

15 you felt you were highly encouraged to do so, correct?

13:27:22

16 A Yes.

17 Q I want to just drill down on that

18 encouragement, okay?

19 A Uhm-hum.

20 Q Are you with me?

13:27:41

21 A Yes.

22 Q Sitting here today, can you tell me anything

23 specifically that anybody said to, in your mind,

24 encourage you to purchase something in the AAA Style

25 Guide?

13:27:53

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1           A     When the new AAAs came out, I don't know what  
2     the transition period is, length of time, but for the  
3     first few days, they have the style guide booklet. They  
4     give it to you and say, "Oh, you know, you should look  
5     at this, find the trends you like." And then eventually  
6     they would say, "Yeah, you need to get your AAAs. You  
7     need to get your AAAs."

13:28:09

8           Q     And sitting here today, you're testifying --  
9     it's your testimony that those words were actually used,  
10    "You need to get your AAAs"?

13:28:24

11          A     If not those exactly, very close to those  
12    words.

13          Q     Okay. Well, sitting here today, are you able  
14    to say definitively those words were used?

15          A     Not those words exactly.

13:28:33

16          Q     Okay. Can you -- can you recall any words that  
17    were actually used beyond, "Here's the AAA. You should  
18    take a look"?

19          A     Yeah. They pushed them on you in a manner  
20    equivalent to "You need to buy these." I can't remember  
21    specific wording from any specific person.

13:28:50

22          Q     Okay. And did -- well, did anybody say what  
23    would happen if you didn't?

24          A     They didn't say what would happen, but you  
25    would see what would happen.

13:29:09

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1 Q Okay. What do you mean?

2 A People being sent home.

3 Q I just don't want to keep asking the same  
4 question. So we just take it one question at a time,  
5 all right?

13:29:20

6 A Uhm-hum.

7 Q Let's break it down. I said, well, did anybody  
8 say what, if anything, would happen if you elected not  
9 to purchase clothes in the AAA, and your answer is no,  
10 right?

13:29:39

11 A No. That is my answer, yes.

12 Q Okay. And then to be fair, you said -- you  
13 continued on, and you said that you would see what would  
14 happen or something like that. I can't see it on my  
15 screen.

13:29:54

16 A Yeah.

17 Q Okay. And what is your testimony in that  
18 regard?

19 A That, for example, people would be sent home.  
20 I would be fired. Uhm, things generally, like, that  
21 push you in the direction of purchasing clothes.

13:30:05

22 Q And in terms of the people being sent home,  
23 sitting here today, do you know whether anybody was sent  
24 home simply because they wore something that was not in  
25 a AAA Style Guide or for some other reason that their

13:30:27

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1 clothing was at issue?

2 A It wasn't in the AAA Style Guide.

3 Q Okay. How do you know that that's what was at  
4 issue every time you became aware of the issue?

5 A The one specific time that I'm thinking of  
6 right now, that relates to Arik Silva, was because he  
7 was not following the AAA Style Guide.

13:30:42

8 Q Beyond the one specific time regarding your  
9 co-plaintiff, Mr. Silva, are you aware of any other  
10 instances in which you know from your own personal  
11 knowledge that somebody was sent home for not wearing  
12 AAA clothing?

13:30:59

13 A Yes.

14 Q Okay. Who and when?

15 A I can't remember their names, and I don't  
16 remember specific dates.

13:31:11

17 Q Do you remember what store?

18 A It was the Third Street Promenade.

19 Q Do you know what they were wearing?

20 A I don't know what they were wearing.

13:31:19

21 Q How do you know it was because of a AAA issue?

22 A Because that's what I was told.

23 Q By?

24 A Various people, including managers.

25 Q What were you told specifically?

13:31:28

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1 contained in this style guide at any time at or around  
2 May 19, 2012, forward, correct?

3 A Uhm, no, because I already had clothes that  
4 were in compliance.

5 Q So it's not the case that you had to buy  
6 clothes five times a year, correct?

15:54:47

7 A I had to buy clothes every time that a AAA  
8 Style Guide came out. If it was five times a year, then  
9 it was five times a year.

10 Q All right. Well, you didn't have to buy  
11 anything when the -- this one came out in May of 2012,  
12 right?

15:55:29

13 A Because I already bought the clothes. I  
14 already owned them.

15 Q Okay.

15:55:38

16 A You don't need to buy them twice, but you have  
17 to buy them once.

18 Q So, accepting your testimony then, if you  
19 bought a pair of jeans that were featured in style  
20 guides for a year, you'd never have to buy another pair  
21 of jeans again, right?

15:55:59

22 MR. JAMES: Objection. Hypothetical.

23 THE WITNESS: If they were -- happen to be the  
24 same ones over and over again, then I would not need to.

25 BY MR. GARCIA:

15:56:12

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1 A Okay, but he's still wearing one.

2 Q Well, you told me you have to dress exactly  
3 like the models are shown?

4 A We were highly encouraged to dress like this,  
5 but we could purchase these and still be able to work.

16:01:33

6 Q Okay. So you didn't have to look exactly like  
7 the models on the first couple of pages?

8 A We were highly encouraged to, but we had to  
9 purchase these in order to work.

10 Q Answer my question. Answer my question.

16:01:42

11 A I'm answering your question.

12 Q It's true, is it not, that you did not have to  
13 dress exactly the same as the models listed on the first  
14 couple of pages on each style guide?

15 A That is true.

16:01:54

16 Q Okay. So now you are saying you could wear any  
17 of the clothing featured on the page that lays out all  
18 of the clothing that's getting the AAA discount?

19 MR. JAMES: Can you give me a Bates number on  
20 that?

16:02:12

21 MR. GARCIA: 25224.

22 MR. JAMES: Okay.

23 THE WITNESS: Uhm... there were specific  
24 combinations that we had to wear. I can't remember what  
25 they were exactly, but it went along the lines of what

16:02:25

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1 Q Let's talk about clothes.

2 Are you able to provide any testimony from your  
3 own personal knowledge regarding clothes that females  
4 were allowed to wear to work?

5 A It was just similar to the males, where it had  
6 to fit with the AAA Style Guide for that season.

16:06:15

7 Q Okay. But do you have any personal knowledge  
8 as to how that was implemented and practiced?

9 A By telling them they had to wear the AAA Style  
10 Guide clothes.

16:06:34

11 Q Well, are you -- were you -- are you able to at  
12 any point in time in your career at Abercrombie identify  
13 the number of combinations available to female  
14 associates to wear to work?

15 A No. I did not look at them.

16:06:40

16 Q Have you ever seen a female associate at any  
17 other retailer wearing shorts to work?

18 A I'm sure that I have.

19 Q How about jeans?

20 A I'm sure that I have.

16:07:11

21 Q How about wovens?

22 A What is a woven?

23 Q Shirt, button-down shirt?

24 A I'm sure that I have.

25 Q How about a dress?

16:07:22

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1 A No, I do not.

2 Q Numerous, right?

3 A Numerous, yes.

4 Q Including T-shirts, right?

5 A Only if they were worn underneath button-up  
6 shirts.

16:33:54

7 Q Button-down shirts in a number of different  
8 colors and designs, right?

9 A Yes.

10 Q Sweaters, right?

16:34:07

11 A Yes.

12 Q Sweatshirts?

13 A Yes.

14 Q And multiple types of jean styles, right?

15 A Yes, all from Abercrombie.

16:34:16

16 Q And when you looked at this style guide, had  
17 you read it, you would have seen the language there on  
18 all of the pages throughout the guide, saving the first  
19 page, stating that you were not required to purchase or  
20 wear any of the company's clothing, right?

16:34:44

21 A On paper, that is what it says, but in  
22 practice, that's not the policy.

23 Q What part of my question was not responsive to  
24 you? Because I just asked you specifically --

25 A The whole thing.

16:34:56

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1 A No, that's not what I bought. I bought a  
2 shirt.

3 Q A button-down?

4 A A button-down shirt, yes.

5 Q All right. Do you see anything on the second  
6 page?

16:38:09

7 A Uhm, it could have been the second one, but as  
8 I said, I can't remember specifically.

9 Q What about on page 25329?

10 A Yes. I bought the Cliff Mountain Tee, which is  
11 the one at the top.

16:38:30

12 Q The sweater?

13 A Yes. And you had to wear that underneath a  
14 shirt as well. So I also bought a shirt.

15 Q Do you see the shirt pictured?

16:38:46

16 A I can't remember what it looks like, as I said.  
17 These all are very similar.

18 Q At the time you purchased that item, can we  
19 agree you had numerous clothing options available to you  
20 to wear to work?

16:39:11

21 A Uhm, yes, but they are all from Abercrombie.

22 Q All right. Well, we can agree that the written  
23 policy says different on the document, right?

24 A The written policy is one thing, and the --

25 Q We can agree that the written policy says

16:39:26

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1 different than what you just said, right?

2 MR. JAMES: Objection. Vague and ambiguous.

3 THE WITNESS: On the document, the written  
4 policy is different than what it is in reality.

5 BY MR. GARCIA:

16:39:38

6 Q Okay. At your store?

7 A At every store I worked at.

8 Q At what?

9 A At every store I worked at.

10 Q The four stores that you worked in?

16:39:46

11 A Yes.

12 Q During the time you worked at Abercrombie, at  
13 Third Street, you don't know what was happening with  
14 respect to the look policy at any other store in the  
15 company, right?

16:40:14

16 A I could not be 100 percent sure, no.

17 Q Well, could -- do you know or not?

18 A I could not be a hundred percent sure, no.

19 Q Well then, what knowledge do you have then?

20 A The implied knowledge from the way that I  
21 worked -- how I worked from the four other stores.

16:40:28

22 Q Okay. Beyond assumption, do you have any  
23 personal knowledge as to how the look policy was being  
24 implemented or enforced at any other store at any time  
25 during your employment other than the specific store in

16:40:47

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1 which you were working in at the time?

2 A I could not be a hundred percent sure, no.

3 Q So under your view of the world, when you were  
4 looking through this look policy document, you could  
5 wear jeans to work, right?

16:41:15

6 A Yes, Abercrombie jeans.

7 Q Sweaters?

8 A Abercrombie sweaters, yes.

9 Q Sweatshirts?

10 A Abercrombie sweatshirts.

16:41:23

11 Q Button-down shirts?

12 A Abercrombie button-down shirts, yes.

13 Q Henleys?

14 A Only underneath an Abercrombie button-down  
15 shirt.

16:41:33

16 Q And do you know whether, sitting here today,  
17 you could wear any of those clothing items to work at  
18 any other retailer?

19 A I have no idea.

20 Q But again, you would assume so with respect to  
21 jeans, sweaters, button-downs?

16:42:03

22 A I have no idea.

23 Q Didn't you tell me you would believe -- you  
24 would be able to wear those to work at some other  
25 retailer?

16:42:17

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1 MR. JAMES: Also broad.

2 BY MR. GARCIA:

3 Q You can answer my question.

4 A Oh. I don't know.

5 Q So after reviewing all these style guides, just  
6 to summarize your testimony, it's your testimony from  
7 the time you started working in 2011 until April of  
8 2013, that you were strongly encouraged to purchase  
9 items reflected in the various style guides, right?

17:14:32

10 MR. JAMES: Objection. Misstates his  
11 testimony.

17:16:10

12 BY MR. GARCIA:

13 Q Yes?

14 A Yes.

15 Q All right.

17:16:15

16 A With the consequence of not being able to work  
17 or being sent home, if not.

18 Q Well, you were never actually sent home, right?

19 A No, because I always had my things in my bag.

20 Q After April 2013 -- strike that.

17:16:30

21 Beginning in April of 2013, it's your testimony  
22 that you were told that you were free to wear any  
23 clothing in the store?

24 A Free to wear any clothing from Abercrombie in  
25 the store.

17:16:57

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1 Q You don't know whether any of the clothing  
2 featured in any of the style guides that you reviewed  
3 over the course of your employment or after April 2013,  
4 any of the clothing contained in the store could be worn  
5 to work at another retailer, correct?

17:17:19

6 A I do not know.

7 Q And you concede that in each of the style  
8 guides that we reviewed and in the store, in general,  
9 there were numerous different clothing options and  
10 designs?

17:17:44

11 A Yes.

12 Q And setting aside your testimony that you were  
13 strongly encouraged to wear AAA clothing in general,  
14 prior to 2000 -- April of 2013, and then store clothing  
15 after April of 2013, nobody ever pointed to a specific  
16 outfit or clothing item and said you have to wear this  
17 particular outfit or clothing item, correct?

17:18:14

18 MR. JAMES: Objection. Misstates his  
19 testimony. Can you repeat the question?

20 THE WITNESS: Yeah. Can you repeat the  
21 question?

17:18:37

22 BY MR. GARCIA:

23 Q Throughout the course of your employment,  
24 nobody ever told you that you needed to wear any  
25 specific clothing item or any specific outfit, correct?

17:18:50

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1 MR. JAMES: Objection. Misstates his  
2 testimony.

3 THE WITNESS: They told me I had to wear a  
4 clothing item or clothing items from the style guide.

5 BY MR. GARCIA:

17:19:06

6 Q I understand your testimony that you were  
7 strongly encouraged to do that. My question is a little  
8 bit different.

9 It is, were you ever told -- well, the fact is  
10 you were never told, correct, that you had to wear a  
11 specific outfit, that is a particular shirt and a  
12 particular pair of pants, correct?

17:19:17

13 MR. JAMES: Objection. Misstates his  
14 testimony. Asked and answered about a dozen times.

15 THE WITNESS: I was told that I had to wear  
16 Abercrombie jeans, which is a particular pair of pants,  
17 unless they weren't on the style guide. As for the  
18 shirts, I was told I had to wear a particular shirt  
19 across a range of shirts that were available in the  
20 style guide.

17:19:34

17:19:52

21 BY MR. GARCIA:

22 Q Right. My point is, even under your view of  
23 the world, nobody picked out any particular item of  
24 clothing and said, "You have to wear this particular  
25 item of clothing," correct?

17:20:02

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1 Q Is that your text?

2 A No. That's from Chamali.

3 Q Well, I mean is this from your phone?

4 A Oh, yes.

5 Q What is a planner photo?

17:40:00

6 A Every season, they took photos of -- where you  
7 had to wear the Abercrombie AAA clothing in a specific  
8 style, and I don't know what they did with them. They  
9 just told us they had to take photos.

10 Q And all you did was show up for a photo?

17:40:22

11 A Yeah.

12 Q Were there people in the store that were not  
13 included in any type of photo?

14 A Yeah.

15 Q So they would pick the people they would want?

17:40:31

16 A Yeah.

17 Q Do you know how many people were in the photo  
18 approximately?

19 A 10, maybe.

20 Q Well, there's certainly a lot more than 10  
21 people on staff --

17:40:39

22 A Yes.

23 Q -- at Third Street, right?

24 And then it continues on and says:

25 "It would only take an hour, and you

17:40:54

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1 Q Can you tell me -- let's just say labor law  
2 printout. Can you tell me if, when you saw this federal  
3 or state labor law printout, any Abercrombie manager  
4 ever indicated that that printout was Abercrombie  
5 policy?

18:21:17

6 A No, they did not.

7 Q Okay. Can you tell me whether that printout  
8 purported to be Abercrombie policy?

9 A No, it did not.

10 Q Okay. Can you tell me whether a manager ever  
11 specifically denied that that was Abercrombie policy?

18:21:23

12 A Yes.

13 Q Okay. During the course -- strike that.

14 Can you tell me whether, during the course of  
15 your employment at Abercrombie, you ever witnessed  
16 another store employee take a 10-minute rest break  
17 during a shift that lasted 5 hours or more?

18:21:42

18 A No.

19 Q Okay. You can't tell me or you never saw it?

20 A Oh, I never saw that.

18:21:56

21 Q Have you ever heard of such a thing?

22 A No, I haven't.

23 Q Okay. Can you tell me when seeing this posted  
24 federal or state labor printout was the initial impetus  
25 for you contacting an attorney?

18:22:36

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1 MR. GARCIA: Do you mean -- do you mean -- are  
2 you including in that period of time after he saw the  
3 document on the corkboard and informed the managers that  
4 he was going to be taking addition the breaks?

5 BY MR. JAMES:

18:23:56

6 Q Excluding the two to three, one to two, three  
7 breaks you said you took during your employment?

8 A Excluding those, no, it did not.

9 Q Okay. Actually, I... can you tell me whether  
10 it was, uhm -- strike that.

18:24:10

11 On these two, one to three instances when you  
12 were able to take a 10-minute rest break for a shift of  
13 over 10 minutes, were you authorized by Abercrombie to  
14 do so?

15 MR. GARCIA: Objection. Leading.

18:24:24

16 BY MR. JAMES:

17 Q You can answer.

18 MR. GARCIA: Lack of foundation.

19 THE WITNESS: No, I was not authorized to do  
20 so.

18:24:31

21 BY MR. JAMES:

22 Q Okay. And can you me whether you took those  
23 rest breaks over the protest of Abercrombie managers?

24 A Yes, I did.

25 Q Can you tell me whether any document entered as

18:24:37

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1 an exhibit today, which contained language to the effect  
2 of employees are not required to buy Abercrombie  
3 clothes, comported with your experience in any store,  
4 any Abercrombie store in which you ever worked?

5 A No, it did not.

18:25:02

6 Q Okay. Can you tell me whether you ever met an  
7 Abercrombie employee who has told you that they didn't  
8 buy Abercrombie clothing?

9 A Yes, but they weren't allowed to work.

10 Q I see. Okay. Let me ask it this way.

18:25:18

11 Are you aware of any instances -- strike that.

12 Have you ever observed a Abercrombie employee  
13 coming to work with -- in non-Abercrombie clothing and  
14 being allowed to proceed with his shift without comment  
15 from a manager?

18:25:36

16 A No, I have not.

17 Q Okay. How many instances have you seen a  
18 Abercrombie employee come to work in non-Abercrombie  
19 clothes?

20 A Uhm, one to three.

18:25:47

21 Q Okay.

22 A Maybe.

23 Q Okay. Do you recall the first incident?

24 A Uhm, I believe it was Arik with his shoes.

25 Q Okay. What kind of shoes was he wearing?

18:25:59

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1 A Okay.

2 Q Can you tell me whether, uhm, the rest break  
3 policy purportedly contained in Exhibit 27 was ever  
4 practiced at any of the Abercrombie stores in which you  
5 worked?

18:34:42

6 A It was not.

7 MR. JAMES: Okay. Okay. That's all I have.

8

9

10 CONTINUED EXAMINATION

18:34:43

11

12 BY MR. GARCIA:

13 Q All right. You knew throughout the course of  
14 your employment that handbooks were available in the  
15 stores should you wish to review them, right?

18:34:56

16 A Yes.

17 Q Okay. In terms of rest breaks, at some point,  
18 at Third Street Promenade, you saw a document on the  
19 associate corkboard, right?

20 A Yes.

18:35:10

21 Q And you believed that that document reflected a  
22 rest break policy or requirement different from what you  
23 were experiencing in the store at the time, right?

24 A Yes, the California Labor Law.

25 Q Okay. And the first time that you spoke to

18:35:23

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1 anybody about that, other than a lawyer, in the store  
2 was when you went up to the manager and said, "You are  
3 not doing it right. I am going to take my additional  
4 breaks that I'm entitled to," right?

5 A No. I asked about it.

18:35:38

6 Q Okay. What do you recall asking?

7 A If this is, in fact, the rest break policy.

8 Q Okay. And what were you told?

9 A "No."

10 Q And then what did you do?

18:35:48

11 A And I texted Kavon Mason and Justin. I can't  
12 remember his last name.

13 Q All right.

14 A And talked to them about it, and I asked them  
15 if it was the same at various stores, and they gave me  
16 various answers.

18:36:01

17 Q All right. Well, regardless, at some point,  
18 you decided that you were going to take an additional  
19 rest break --

20 A Yes.

18:36:12

21 Q -- as that document told you you could, right?

22 A Yes.

23 Q And you did, in fact, do that, right?

24 A Yes.

25 Q And you told me earlier that you were never

18:36:17